



News Releases



Hacienda Sees New Investment and Tenants in Recent Months

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PLEASANTON, Calif. — With the purchase of existing facilities, new tenants, and important accomplishments from the park’s companies, Hacienda has seen the positive growth of 2011 continue into the first half of 2012.

“Hacienda businesses are making important steps forward, and that just increases the desirability of the park as a premier location to do business,” notes James Paxson, Hacienda’s general manager. “We anticipate more exciting developments as the year continues.”

Major Business Activity

Here’s a summary of just some of what has gone on in Northern California’s largest mixed-use development in the past three months:

After a year scouring the Tri-Valley for a new location, Axis Community Health has purchased a 24,000-square-foot facility at 5925 W. Las Positas Blvd. Plans to transform the warehouse-like space into a welcoming, comfortable, light-filled medical facility will begin in a few months with the selection of an architect. Construction will start in spring 2013, with move-in slated for early 2014, reports Axis CEO Sue Compton. “Axis is the only provider of medical care for low-income and uninsured residents of the Tri-Valley, and more than 450 new medical patients are coming to us for primary care each month,” says Compton. “We are operating at full capacity in our two medical clinics—our main site in Pleasanton and our satellite clinic in Livermore. We presently have 11,000 medical patients and expect to serve 20,000 patients by 2014.” Web site: www.axishealth.org. Covered in the March issue of Hacienda NETWORK: www.hacienda.org/ho/nw1203_main.html

Maddie’s Center, a next-generation companion animal care and teaching facility, has chosen to settle in Hacienda. The 90,000-square-foot center will house the operations of Maddie’s Fund, the family foundation established David Duffield, of PeopleSoft and Workday fame, and his wife Cheryl. Three primary groups will occupy the building at 4280 Hacienda Drive: the grant-giving arm, the direct-care center, and a think-tank-like institute that will train thought leaders around the world in best practices, according to Maddie’s Fund President Rich Avanzino. The organization aspires to revolutionize the status and well-being of companion animals. Given its long-held focus on hard-to-place canines and felines, Maddie’s Center aims to make it easier and less costly to treat and place homeless pets who are sick, injured, or poorly behaved. It has the specific goal of seeing that “all the dogs and cats in America enjoy a loving home by 2015.” Web site: www.maddiesfund.org. Covered in the April issue of Hacienda NETWORK: www.hacienda.org/ho/nw1204_main.html

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- OCT 24 Wed: 5:00 pm IFMA Silicon Valley Work on Move
- OCT 24 Wed: 5:30 pm CREW SF Membership Madness @ ARUP
- OCT 25 Thu: BOMA Silicon Valley Leasing and Marketing for Property Managers @ BOMA SV Office
- OCT 25 Thu: 5:30 pm BOMA Silicon Valley Membership Mixer

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IronPlanet, an online marketplace for used heavy equipment, reported record annual sales in 2011 as gross merchandise volume (GMV) exceeded \$568 million, an increase of 15 percent over 2010. "I am pleased with our 2011 results, closing another year of record sales as we continue to build the world's largest online marketplace for used equipment," said Greg Owens, CEO of IronPlanet. "Buyers and sellers are increasingly turning to IronPlanet as the trusted source to market and sell their used equipment, a true testament to the value and strength of our business model." In 2011, IronPlanet conducted a record 114 auctions worldwide, an increase of approximately 16 percent over 2010. Through IronPlanet's marketplace, over 37,000 items were sold, up approximately 14 percent over 2010. Web site: www.ironplanet.com. Full press release: www.ironplanet.com/jsp/s/news/news.html?id=4707.

Rolith, Inc., a Hacienda start-up developing advanced nanostructured coatings and devices, has received Series A funding in the total amount of \$5 million from DFJ VTB Capital Aurora and AGC America Inc. "We are very fortunate to have the support of world's leading glass producer, AGC (Asahi Glass Company) Group, and DFJ VTB Capital Aurora, a highly reputable nanotechnology investor associated with one of the major Russia's banking groups, VTB Group," said Boris Kobrin, Founder and CEO of Rolith. "This investment will allow us to scale up our nanostructuring technology to substrate areas larger than what is offered by any competitors and demonstrate feasibility of the first few of our nanostructured coatings." Rolith's coatings are targeted for the renewable energy, green building, and consumer electronics markets. The US \$5 million investments will also be used to expand the engineering team and further research and development. The company was formed by Dr. Boris Kobrin, Prof. Mark Brongersma and Julian Zegelman in 2008. Web site: www.rolith.com. Full press release: www.reuters.com/article/2012/04/05/idUS106836+05-Apr-2012+MW20120405. Rolith was covered in the November, 2011 issue of Hacienda NETWORK: www.hacienda.org/ho/nw1111_main.html.

Hacienda's IntegenX Inc., an emerging leader in the field of rapid human DNA identification, has acquired SV Corp, a wholly owned subsidiary of GE Healthcare Bio-Sciences. "The SV Corp acquisition brings to IntegenX proprietary products and a proven and protected intellectual property estate (i.e., a patent portfolio) containing key technical know-how," said Dr. Stevan Jovanovich, CEO of IntegenX. "This acquisition marks an important milestone in IntegenX's introduction of our first commercially available system for rapid human DNA identification." Set to commercially launch later this year, the IntegenX RapidHIT 200 is a self-contained Human Identification (HID) system that automates and accelerates the process of producing standardized DNA profiles from mouth swabs and other human samples in less than 90 minutes. Web site: integenx.com. Full press release: integenx.com/ge-healthcare42312/. IntegenX was covered in the July, 2011 issue of Hacienda NETWORK: www.hacienda.org/ho/nw1107_main.html.

New Tenants

Hacienda has recently welcomed a number of new tenants to the park. New tenants arriving in Hacienda over the past several months include:

A Hand 'n Hand Career Training Center, 5980 Stoneridge Drive, Suite 110, (925) 523-3594, www.ahandnhand.org. A career training center helping students acquire the skills necessary to succeed in the job market today. Covered in the May issue of Hacienda NETWORK: www.hacienda.org/ho/nw1205_main.html.

Blue Fox Indian Cuisine, 5681 Gibraltar Drive, (925) 225-9999, www.bluefoxcuisine.com. Restaurant featuring South and North Indian cuisine.

CDI, 4473 Willow Road, Suite 108. Design center for a housing developer.

CompView, 5627 Stoneridge Drive, Suite 308, (925) 730-0098, www.compview.com. Specialists in comprehensive AV solutions including audio video equipment, design and installation, video conferencing and AV control systems.

Easysafe Retail Technology, Inc., 4637 Chabot Drive, Suite 260, (925) 231-4022, www.easysaferetail.com. U.S. branch of a company providing products to protect high-theft merchandise.

Extreme Pita, 4555 Hopyard Road, Suite 07, (510) 676-1496, www.extremepita.com. Restaurant featuring fast, fresh, fun and full of flavor pitas and more.

The Gathering Place, 5627 Stoneridge Drive, Suite 320. Special project of Alameda

Family Services.

Giant Book Sale, 4575 Rosewood Drive, (925) 468-0500. A book store.

HS2 Academy, 5690 Stoneridge Drive, (925) 460-9888, www.hs2academy.com. Offers classes, college counseling services, community service and career opportunities for students preparing for college.

KB Signs, 5627 Stoneridge Drive, Suite 319, (925) 460-5252. Sign company.

Legacy Real Estate, 4637 Chabot Drive, Suite 115, (925) 621-1200, www.legacyrealestateassociates.com. Providers of real estate services.

Purity Day Spa, 4825 Hopyard Road, Suite F-15, (925) 227-1688. Offering massage, facial, waxing treatments.

Riiwards.com, 4695 Chabot Drive, Suite 200, (925) 558-2797, www.riiwards.com. An online customer loyalty and incentive program helping businesses grow profitably by offering frequency rewards and incentives to their local patrons.

Senior Helpers, 5674 Stoneridge Drive, Suite 108, (925) 479-0777, www.seniorhelpers.com. Providing in-home senior care services.

United Lending Partners, Inc., 5976 W. Las Positas Blvd., Suite 222. Providers of mortgage services.

About Hacienda

Hacienda is the largest development of its kind in Northern California. Over 10 million square feet of existing, mixed-use space is occupied by some 475 companies that locally employ approximately 17,000 people. Hacienda's businesses represent the best and the brightest of contemporary corporate America and provide the home to everything from small offices to regional centers to large campuses for company headquarters. In addition, Hacienda also features homes to some 3,200 residents. Residential developments also provide a full spectrum of choices from stylish rental units to single family detached homes.

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